

SALT n' Pepper

The HSSE Academy For Skills
Enhancement & Empowerment



Just as food is tasteless without salt, life is tasteless without learning

SALT n' Pepper



SALT n' Pepper is yet another innovation from the continuous Product Development Cell of HSSE. It is an Ocean Of Knowledge contained within an ever-expanding basket of skills. Each aspect is a Vertical Of Learning itself. All courses can be offered Physically / Virtually and through E Learning.

The SALT Section



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SALT stands for:

S: Sales

A: Attributes

L: Leadership

T: Train The Trainer



It is a comprehensive certification through which learners can acquire skills from a pot which resembles an ocean. It is inexhaustible, so learners can choose how much knowledge they want to draw at any point and come back later to draw more.

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In SALT, each aspect is a course in itself

Each is a certification in itself

There is also a comprehensive certification which encompasses the ocean of knowledge



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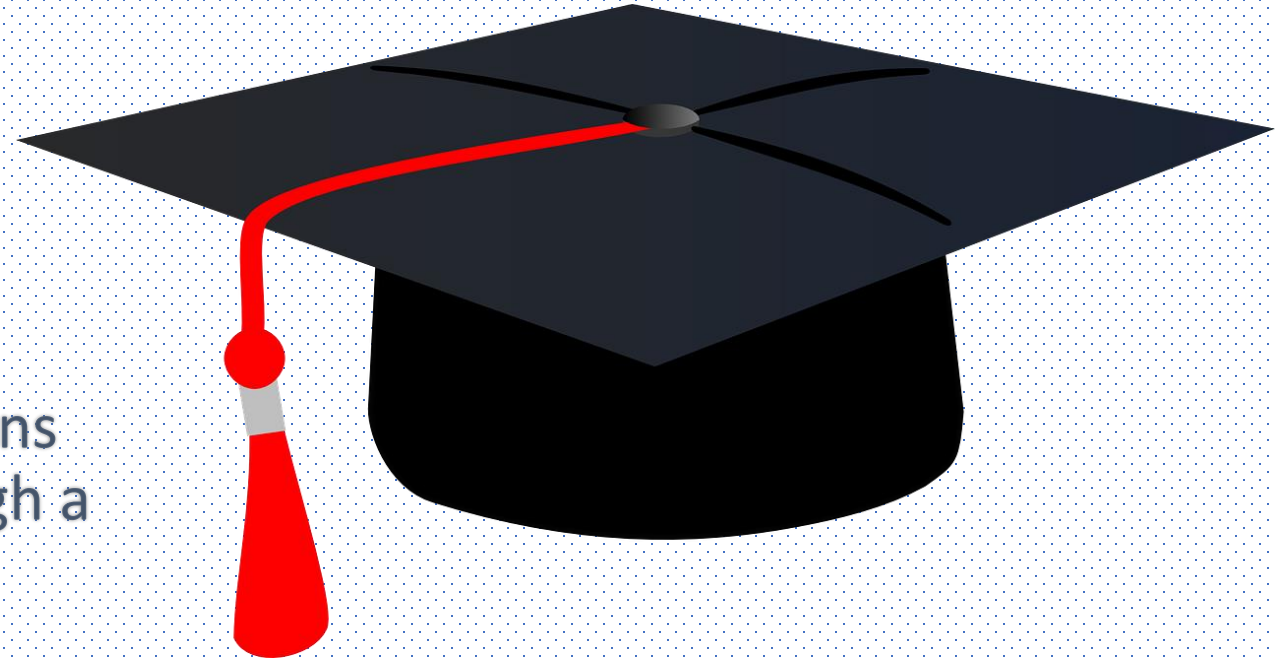
In SALT, each aspect is a course in itself

Each is a certification in itself

There is also a comprehensive certification which encompasses the ocean of knowledge

You can opt for one or more certifications or consume everything bit by bit through a structured learning process.

The amazing thing here is there are certifications within certifications.





THE ARCHITECTURE

S: SALES



TITLE: SERVE N' VOLLEY (Certification Program)

Duration: Two Half Days

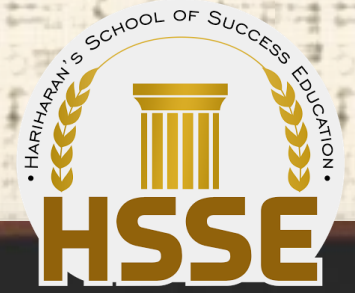
Course Contents

- Power Of Selling
- Attributes of great salespeople
- The Sales Process
- Making a great Self Impression on prospects
- Serve n' Volley and Objection Handling
- The power of Sales Dialogues
- Closing Skills
- Referral Skills

Investment: Rs 2,999/- Only



S: SALES



TITLE: Sell-e-bration (Certification Course)

Duration: Weekend Course – Three Months

Course Contents

- Power Of Selling
- Attributes of great salespeople
- The Sales Process
- Industry-wise orientation
- Field & Project Work

Investment: Rs 25,000/- Only



We are here to Serve You

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